



technopak

fashion

credentials

textiles | apparel operations | engineering

May 2012

India's leading consulting firm

India's leading consulting firm.....

a trusted advisor for clients across countries.....

a valued partner.....

India's leading consulting firm.....

a trusted advisor for clients across countries.....

our focus sectors

retail & consumer products

fashion- textiles & apparel

healthcare strategy & design

food services & agriculture

education

India's foremost consulting firm, with an experience of working with multiple organizations across various sectors

Founded on the principle of "concept to commissioning", we partner our clients to identify their maximum-value opportunities, provide solutions to their key challenges and help them create robust and high growth business models.

who are we

We have the ability to be the strategic advisors providing customized solutions during the ideation phase, implementation guides through start-up assistance and be a trusted advisor overall.

Drawing from the extensive experience of more than 175 professionals, Technopak focuses on six major divisions, which are Fashion -Textile & Apparel, Retail & Consumer Products, Healthcare Strategy & Design, Education, Food Services & Agriculture and Leisure & Tourism.



what we do

Business Strategy.

Assistance in developing value creating strategies based on market & industry insights, competition mapping, international benchmarking and client capabilities.

Performance Enhancement.

Operations, industry & management of change expertise to enhance the performance and value of client operations and businesses.

Start-Up Assistance.

Leveraging operations and industry expertise to 'commission the concept' on turnkey basis.

Consumer Insights.

Holistic consumer & shopper understanding applied to offer implementable business solutions.





some partnerships that last a lifetime



Arvind Singhal

Chairman
arvind.singhal@technopak.com

Arvind founded Technopak in 1992 and has led the company to be the thought leader in all the sectors. He has an MBA from University of California, Los Angeles, USA along with Bachelor of Engineering from IIT-Roorkee.

Rang Emei Gonmei

Sr. Vice President
rang.emei@technopak.com

Emei has over 21 years of experience in planning, design & implementation process of Healthcare Architecture projects across the World with global healthcare architectural service providers. Emei hold a Masters in Architecture from School of Planning & Architecture.

Saloni Nangia

President
saloni.nangia@technopak.com

Saloni is the President of Technopak. She was earlier heading the Retail & Consumer Products division. Saloni has worked on strategy and implementation in Retail and Consumer Products with clients from India, Asia, Europe and North America.

Pratichée Kapoor

Associate Vice President
pratichée.kapoor@technopak.com

Pratichée is the Associate Vice President in Food services and Agriculture division. She has over 10 years of experience in Strategy consulting and has expertise in working on various projects involving understanding consumer behaviour, estimation of market potential, preparing market entry and expansion strategies.

Amit Gugnani

Sr. Vice President
amit.gugnani@technopak.com

Amit is the Senior Vice President, Fashion (Textile & Apparel) and has over 15 years of experience in Apparel manufacturing. He has managed various projects involving entry strategies, business plan, feasibility studies, apparel plant start-up, business process re-engineering etc. for leading national and international clients.

Ankur Bisen

Associate Vice President
ankur.bisen@technopak.com

Ankur is the Associate Vice President of the Retail & Consumer Products consulting division of Technopak. He brings over 11 years of cross-functional experience in strategy, marketing and business development acquired in the backdrop of working in India, Greater China and Europe.

our leadership team



fashion



key specializations

services we offer.....

Strategy & Planning

- Business Entry
- India Entry & Partnerships
- Growth and Diversification
- Industry Studies - Benchmarking Trends etc.

Mergers and Acquisitions / JV's

- Partner Search
- Due Diligence
- Investment Evaluation
- Partnership structure

Training

- Skill Enhancement
- Soft Skills
- Managerial Development

Public Private Partnership

- Mega Cluster Development
- Skill Development
- Textile Parks

industry segments we lead in

Comprehending the need of the fast changing business environment, Technopak has successfully aided leading Indian and International Textile & Apparel manufacturers and brands in the areas of business planning and strategy, apparel operations, factory set-up, supply chain management and strategic alliances

Textile Manufacturers

Apparel Manufacturers

Textile Machinery Manufacturers

Fashion Retailers

Technical Textile



Government/Industry Association | Development Agencies Private Equity Financial Institutions

End-to-End Solutions for the Entire Textile Value Chain

Manufacturers



Retailers/Brands

array of clients we have worked with

Development Bodies



Financial Institutions



apparel operations



key specializations

services we offer

Strategy & Planning

- Business, Entry & Growth Strategy
- Business Plan, Resource Requirement, and Key Business Numbers
- Manufacturing and Supplying Capabilities

Performance Enhancement

- Productivity/Efficiency Enhancement
- Material Utilization and Quality Enhancement
- Streamlining Merchandising and Pre – Production Activities
- Lean Manufacturing Tools
- Visual Control and SOPs
- Total Quality Management

Start-Up Assistance

- Planning and Design of Factory
- Implementation of Layouts and Process
- Selection and Training of Middle Management
- Efficiency and Production build-up

Setting up Operator Training Centre

- Program Design and Team Profile Development
- Training Trainers on AAMT Methodology
- Setting up Selection & Recruitment Criteria and Procedures for Operators
- Training Operators on AAMT Methodology



key specializations services we offer

Capacity Building

- Training Need Assessment
- Middle Management training on Master Plato
- Merchandiser's , Quality Personnel and Industrial Engineer's training
- Establish Training Methodology

Pre-Production Process Streamlining

- Capacity Analysis
- Operator Remunerations
- Setting Time and Method Standards
- Layout and Method Improvements
- Production Planning

Incentive Schemes

- Monitoring of Individual Operator Performance & Efficiency
- Designing performance based Incentive Schemes for Operators
- Development of KPI based appraisal for Middle Management

select clients Across Geographies

Senegal
Kenya
UAE
Afghanistan
Pakistan
India
Sri-Lanka
Bangladesh
China
Russia

ARVIND



BEXINCO

GIANT GROUP



H&M



Premier Knit Apparel (India)
Defining the future

Raymond

Shakti Express Pvt. Ltd.



MTM



seef
Sri Lanka Export Development Board



gtz

industry segments we serve

Technopak has successfully aided leading Indian and International Textile & Apparel manufacturers, brands and development agencies in the areas of business planning and strategy, factory set-up, performance improvements and skills development.

Apparel Brands and Retailers

Garment Manufacturers & Exporters

Apparel Sourcing Organizations



Trade Promotion Councils & Industry Associations

International Development Bodies & Financial Institutions

Central & State Governments

Manufacturers & Retailers



Development Bodies



some successful partnerships.....



engineering operations



services that make
us a leader...

Project Management Consultancy

Conceptualization, detailed designing and tendering process for better planning, organizing, and managing resources in order to achieve the project goals.

Construction Management Consultancy

Day to day resource planning, micro-scheduling, sight supervision, material quality and cost control for successful implementation of project

Techno-economic Feasibility Report

Preparation of techno-economic feasibility reports for submission to banks for getting term loans.

Business Process Re-engineering

Leveraging techno-managerial expertise for overall performance enhancement of client's manufacturing facility; focus on development and implementation of result-oriented strategy accrued to strengthened process capabilities with modern manufacturing concepts



Key Clients



clients we have worked
with across geographies

Geographies

Maharashtra | Punjab | Jammu and Kashmir | Himachal Pradesh | Rajasthan
Assam | Gujarat | Egypt

industry segments we cater to

Technopak has successfully ventured into planning, implementation and project management of plants, warehouses and entertainment centers with a focus on modernization, process improvement, technical valuation, power & water audit and environmental engineering.

Textile Industry

Scope Definition



Drawing Deliverables



Budgeting & Scheduling



Execution & Monitoring



Inspections



Healthcare Industry

Food Industry

Retail and Education Industries

Industrial Zones and Parks

Environmental Engineering and Management



our successful associations.....



WAMAN SILK MILLS

leading with thought & creativity



Amit Gugnani

Sr. Vice President

amit.gugnani@technopak.com

Amit is the Senior Vice President, Fashion (Textile & Apparel) and has over 15 years of experience in Apparel manufacturing. He has managed various projects involving entry strategies, business plan, feasibility studies, apparel plant start-up, business process re-engineering etc. for leading national and international clients.

Arindam Saha

Associate Vice President

arindam.saha@technopak.com

Arindam has over 13 years of experience in the field of consulting, brand management, project implementation and textile machineries. He has on-the-ground experience of the sector for India and South East Asia region.

Technopak- fashion & textile team

Thank You!

For further information, please contact:

Amit Gugnani

Sr. Vice President

amit.gugnani@technopak.com

Mobile: +91 9871755992

Arindam Saha

Associate Vice President

arindam.saha@technopak.com

Mobile: +91 9810677443

Technopak Advisors Pvt. Ltd.

4th Floor, Tower A, Building 8, DLF Cyber City, Phase II, Gurgaon 122 002 (National Capital Region of Delhi)

T: +91-124-454 1111 | F: +91-124-454 1198

www.technopak.com