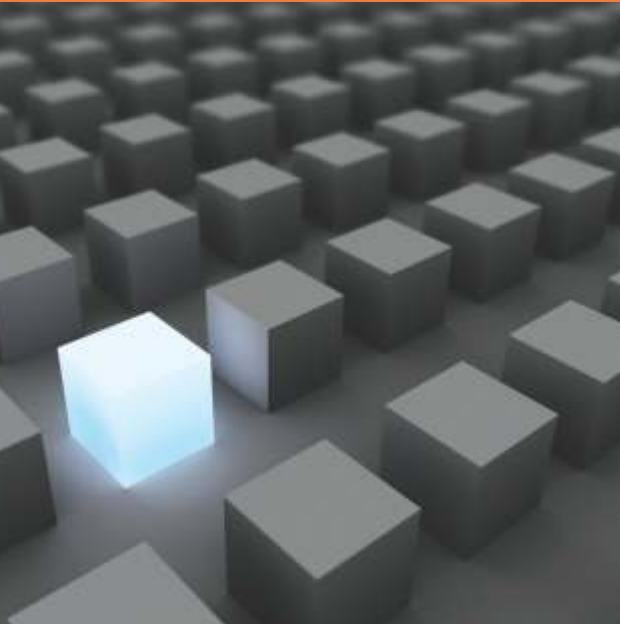


The logo features the word "technopak" in a lowercase, orange, sans-serif font. Below it, the words "Management Consultants" are written in a smaller, grey, sans-serif font. The text is centered between two grey, curved rectangular shapes on the left and right sides. The background is white with several thin, light grey lines forming a geometric pattern of triangles and quadrilaterals.

t e c h n o p a k

Management Consultants

A leading Management Consulting firm offering strategic advice, start up assistance, performance enhancement, consumer insights and capital advisory, to leading Indian and International companies, operating in Retail & Consumer Products, Fashion (Textiles & Apparel), Healthcare, Food & Agriculture, Education and Leisure & Entertainment



There are a few minds
who are in the business
of reading the world's mind

A Leading Management Consulting Firm

Since our inception in 1992, as a Management Consulting firm across diverse industries, we have offered services to have far reaching impact on client businesses.

Founded on the principle of "concept to commissioning", we are strategic advisors to our clients during the ideation phase, implementation guides through start-up and a trusted advisor overall. Many of our projects come from repeat clients.

Our team currently comprises 200+ skilled professionals from leading international and Indian engineering and management institutes. Most of our consultants have hands-on industry experience in their fields of specialization and represent a wide variety of functional backgrounds. This enormous knowledge and talent pool enables Technopak to create special customized teams for each project depending upon the client requirements.

From offices in Gurgaon (National Capital Territory of Delhi), Thane (Mumbai) and Bangalore, we consult with clients across the world. In 2010, we worked with 98 Clients across 110 projects, in 14 countries besides India.

With a team of established domain experts at work, Technopak builds and enhances business capabilities for leading Indian and international companies by offering end-to-end solutions that are unique due to our rich experience, strong industry relationships and a global footprint.

Many products you wear, eat, or carry has the touch of a Technopak consultant

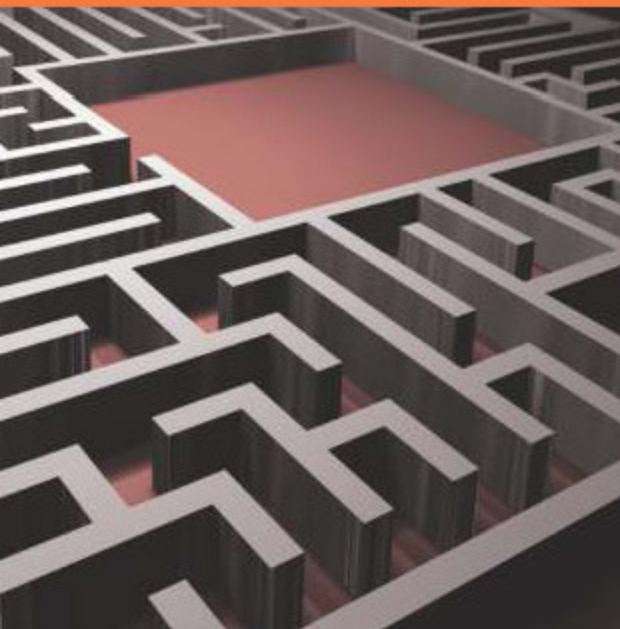


There are some
who know the future
even before it has arrived

Industries We Serve

Technopak's services are focused in the following industries and sectors :

- Retail & Consumer Products
- Fashion (Textile and Apparel)
- Healthcare
- Food & Agriculture
- Education
- Leisure & Entertainment



There are some
who will **walk** with you
from **start** to **finish**

Services We Offer

Business Strategy

Assistance in developing value creating strategies based on consumer insights ,competition mapping ,international benchmarking and clients capabilities

- Corporate Strategy
- Organic Growth Strategy
- Growth through Partnerships and JVs
- Value Based Management

Performance Enhancement

Operations, industry & management of change expertise to enhance the performance and value of client businesses

- Organisation Effectiveness
- Productivity Enhancement
- Supply Chain Improvement
- Cost and Capital Efficiency
- Sourcing Base Effectiveness

Consumer Insights

Holistic consumer understanding applied to offer implementable business solutions

- Shopper Insights
- Trend Insights
- Design and Innovation Insights

Start-Up Assistance

Leveraging operations & industry expertise to 'commission' the 'concept' on a turnkey basis

- Design and Build Start-up Organisation
- Assist in Installing Business Infrastructure
- Develop and Implement Business Processes

Capital Advisory

Supporting business strategy and execution with comprehensive capital advisory in our industries of focus

- M&A
- Due Diligence – commercial & financial
- Fund Raising
- Corporate Finance



There are some bonds
that are founded
on mutual respect

Our Leadership Team



Arvind Singhal
Chairman & Managing Director
arvind.singhal@technopak.com

Arvind founded Technopak in 1992 and has led the company to be the thought leader in our sectors.



Amit Gugnani
Vice President
amit.gugnani@technopak.com

Amit has over 13 years experience in Apparel Manufacturing. His key skills include Operations consulting with domain expertise in Apparel Operations, with on-the-ground experience in India, Sri Lanka, Bangladesh, Pakistan and China.



Saloni Nangia
Sr. Vice President (Retail & Consumer Products)
saloni.nangia@technopak.com

Saloni heads the Retail Vertical. With over 15 years work experience, Saloni has worked on strategy and implementation in Retail and Consumer Products with clients from India, Asia, Europe and North America.



Rang Emei
Vice President, Healthcare
rang.emei@technopak.com

Emei is the Vice President of the Healthcare division and leads the Healthcare Design Practice of Technopak Advisors. He has more than 13 years of experience in healthcare planning, design & implementation & has been directly involved in the design of more than 40 hospitals spread across various geographies.



Sharad Mehra
Senior Vice President, Fashion & Apparel operations
sharad.mehra@technopak.com

Sharad Heads the Fashion & Apparel Operations Vertical and has over 15 years in strategizing, planning, business development and operations of textile, apparel and accessories business.



Rajesh Gopal
Associate Vice President, Education
rajesh.gopal@technopak.com

Rajesh is Associate Vice President of Education Vertical & has over 16 years of experience in New Business Start Up, Business Development, Sales, Marketing, Operations and Franchising across various sectors, including Consumer Durables, Jewellery, Telecom and Technology Services.



Purnendu Kumar
Vice President
purnendu.kumar@technopak.com

Purnendu specializes in retail strategies across products and formats. With over 13 years work experience, Purnendu has worked on retail strategy, Indian market entry and retail activation works across sectors



There are a few who believe
that businesses that are run
collaboratively get better results

Representative Client List

India

Retail & Consumer Goods

Alchemist Group
Adidas
Aditya Birla Group
American Express
Apollo Group
Arvind Mills
Asian Paints
Abhishek Industries
Avery Dennison
A2Z Group
Bacardi Martini
Bajaj Auto
Barista Coffee Company
Ballarpur Industries
Bharti Airtel
Bombay Dyeing
Britannia Industries
Century Textiles
ChrysCapital
Coca Cola
Dabur
DCM Shriram Consolidated
Dicitex Decor
DLF Limited
Du Pont
East India Hotels
Essar Group
Glaxo Smithline
GMR Limited
Godrej Group
Grasim Industries
Guardian Lifecare
Heritage Foods
Hewlett Packard
Hindustan Unilever Limited
Honeywell Corporation
ICICI Bank
Indian Council of Research on
International
Economic Relations (ICRIER)
Indian Oil Limited
India Bulls
International Direct Selling Association
ITC Limited
Johnson & Johnson
J P Morgan
KKR
Kansai Nerolac Paints
LG

Larsen & Toubro
Madura Garments
Mahindra & Mahindra Group
Marico Industries
Microsoft Corporation
Mother Dairy Foods
Mumbai International Airport
Nestle
Nokia
Parryware Group
PepsiCo
Phillips
Piramal Group
Platinum Guild
Procter & Gamble
Raymond Limited
Reliance ADA Group
Reliance Industries
Samsung
Sequoia Capital
SKS Microfinance
S Kumars Nationwide Limited
Shoppers Stop
Star India
Tetra Pak
Temasek Holdings
The Carlyle Group
Timex
Titan Industries
Tishman Speyer
UB Group
Visa International
Vishal Retail
Videocon International
Viveks Limited
Whirlpool
WL Ross
Walt Disney
Wal Mart
Wadhwan Foods
Warburg Pincus
Welspun Group
Wipro Consumer Care & Lighting
Yash Birla Group
Yum International
Zee Network

Fashion (Textiles & Apparel)
Abhishek Industries
Alok Industries

Ambattur Clothing Company
Arvind Mills
Bombay Dyeing
Bombay Rayon Fashions
Century Textiles
Dicitex Decor
Gokaldas Exports
Gokaldas Exports
Gokaldas Images
Gokaldas Images
Grasim Industries
H&M
Ikea
Madura Garments
Meridian Apparels
Ministry of Textiles
National Textile Corporation
Pratibha Syntex
Raymond Limited
Raymond Limited
Roverco Apparel Company
S Kumars Nationwide
Shahi Export House
Texport Garments
Texport Syndicate
Textile Export Promotion
Council (TEXPROCIL)
The Blackstone Group
Vardhman
Veejay Lakshmi Textiles
Whirlpool
Wipro Consumer Care & Lighting
WL Ross
Yash Birla Group

Healthcare
AIPL Ambuja
Alchemist Hospitals
Apollo Health & Lifestyle
Apollo Pharmacy
Becton Dickinson
C & C Alpha Group
Chaithanya Developers
Columbia Asia Hospitals
Elbit Hospitals
GE Healthcare
GM Modi Hospital
Gurunanak Hospital & Research
Center
Guardian Pharmacy

Hyderabad Economic City
ICICI Venture
IL&FS
Max Healthcare
Metro Hospitals
Milliman
Panacea Biotec
Phillips Healthcare
Quest Diagnostics
Ranbaxy Labs
Raptakos Brett & Co
Reliance Industries

Food & Agriculture
ASSOCHAM
APEDA (Ministry of Commerce)
Blue Star
Barista Coffee Company
FICCI
CII
Britannia Industries
Coca Cola
KPR Fertilizers
Jharkhand Mega Food Park
Du Pont
IEP
Heritage Foods
Hindustan Unilever Limited
ITC Limited
Patanjali Food & Herbal Food Park
Mother Dairy Foods
Nestle
PepsiCo

Education
Aditya Birla Group
HCL
Zee Interactive Learning Systems
AIPL-Ambuja
Banaras House Ltd.
Mahesh Tutorials
Godrej Properties
Deepak Fertilizers and
Petrochemicals
Ivy Appleblossom
CBCI Society for Medical Education
CII

Leisure & Entertainment
Edelweiss Capital



There are some partnerships
that are formed
to create a global impact

Representative Client List International

Retail & Consumer Goods

Alliance Boots, United Kingdom
Ajit Khimji Group LLC, Oman
Argos plc, United Kingdom
Caleffi SpA, Italy
Celio, France
Clarks Shoes, United Kingdom
CLSA, Hong Kong
Dairy Queen, USA
Escada GmbH, Germany
Esprit GmbH, Germany
Fernwood Women's Health Clubs, Australia
Giorgio Armani, Italy
Gloria Jeans Coffee, Australia
Groupe Carrefour, France
Hazelnut Promotion Group, Turkey
HMV Group, United Kingdom
John Keels Holdings, Sri Lanka
Jumbo Group, UAE
Lacoste , Hong Kong
Lagadere Services, France

Lenovo International, China

Marks & Spencer plc, United Kingdom
Mothercare plc, United Kingdom
New Balance, Hong Kong

Fashion (Textiles & Apparel)

Al Karam Textile Mills, Pakistan
Apparel-Tech, China
Atraco, UAE
Board of Investment, Sri Lanka
Cotton Council International, USA
Crystal Group, Hong Kong
Esquel Group, Hong Kong
GIC, Singapore
Gloria Jeans, Russia
GTZ, Bangladesh
H&M, Bangladesh
Lacoste , Hong Kong
MAS Holdings, Sri Lanka
Massod Textiles Limited, Pakistan
Sabanci Group, Turkey

SEDF, World Bank Group, Bangladesh

Selimpex, Pakistan
Soktas Tekstil, Turkey
Style Textiles, Pakistan
UNDP, Pakistan
US Denim, Pakistan

Healthcare

Al Razi Holding KSC, Kuwait
Asian Development Bank, Malaysia
GE Commercial Finance
Hospital Corporation of America, United Kingdom
International Finance Corporation
Thuasne Group, France



There are some who will assist
you in reaching where you
aspire to be

Group Companies

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Planning, implementation and project management of plants, warehouses and entertainment centers with a focus on modernization, process improvement, technical valuation, power & water audit and environmental engineering. www.arvana.in

t e c h n o p a k Financial Advisory Services

Technopak Financial Advisory Services (TFAS) is the financial and transaction advisory services arm of Technopak . With its team of experienced transaction professionals located in India and across US and Europe; TFAS offers its clients a global transaction ability, deep understanding of its industries of focus, and an efficient negotiating platform for stakeholders. www.technopak.com/tfas

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